# THREE OFFERS RECEIVED FOR ONE BUSINESS IN AUGUST. 2007

# **HOLDING Company, Ltd. (Europe)**



**August 8, 2007** 

#### OFFER TO PURCHASE No. 20

Transaction: 100% of the stock of ....... shall be transferred to the ownership of ...... at Closing.

<u>Agreement</u>: As promptly as possible after the execution of this Offer, the parties shall work towards the preparation and execution of a purchase agreement ("<u>Agreement</u>") ...........

<u>Transfer of Ownership ("Transfer"):</u> Transfer shall be made by notarial deed..... Seller shall indemnify Buyer against ........... any claims that occurred prior to the time of Transfer.

**Purchase Price:** The purchase price of Business shall be US\$25,000,000.

### Capital Partners, LLC

Purchase, New York

Mr. Don Kirchoff Kirchoff Peterson, Ltd. **August 14, 2007** 

Thank you for the time you spent with me recently discussing how a transaction might best be structured for your client.

Below is a detailed proposal letter outlining the terms of a transaction involving an affiliate, Newco (the "Buyer") ..........

#### I. TRANSACTION STRUCTURE:

- A. The Seller will receive, in exchange for the assets (excluding cash and cash equivalents) and certain liabilities of the seller:
  - a. \$16,000,000 in cash
  - b. A subordinated Note of \$6,000,000, and
  - c. An earn out payment stream over 4 years of \$4,000,000

#### **Industrial Corporation, Inc.**

Houston, TX

Mr. Don Kirchoff Kirchoff Peterson, Ltd. Re: Purchase Agreement

August 13, 2007

The purpose of this document is to provide an understanding of the basic terms and conditions of a proposed Purchase Agreement....

### **Purchase Price:**

- 1) Purchase value for 100% of the stock in ...... is valued at \$21,632,088 plus an amount equal to the addition of the July 2007 cash reserves of \$4,568,212 this brings the **Total Purchase Price to \$26,100,220.**
- 2) We propose to purchase 100% of stock held by .........
- 3) The closing Balance Sheet accounts and ratios shall be substantially the same as the July 2007 Balance Sheet

Contact Don Kirchoff; Kirchoff Peterson Company; 281-335-1200; donk@kpcompany.com